

# FinTech Europe 2019

Navigating legal risk and regulation

FREE  
FOR IN-HOUSE  
COUNSEL

## May 23, 2019

PULLMAN ST PANCRAS, LONDON

### BENEFITS OF ATTENDING

- > EXAMINE THE IMPACT OF RECENT MEASURES SUCH AS **GDPR & PSD2**, AND HEAR HOW OTHER LEADING FIRMS ARE MANAGING THE DIFFERENT REGULATORY REQUIREMENTS.
- > LEARN HOW TO NAVIGATE THE CHALLENGES OF **PARTNERSHIPS BETWEEN FINANCE AND FINTECH**.
- > GAIN EXPERT ADVICE ON THE BEST METHOD FOR **PROTECTING IP ASSETS**.
- > IDENTIFY AND ANALYSE **USE CASES** WHERE **BLOCKCHAIN, SMART CONTRACTS** AND **AI** CAN INCREASE EFFICIENCY, PROFITABILITY AND SECURITY IN FINANCIAL SERVICES.
- > DISCOVER HOW TO UTILISE THE LATEST TECHNOLOGY TO **REDUCE THE COST OF COMPLIANCE**.

**To register:**

**Call:** +44 (0) 207 779 8579

**Email:** registrations@iflr.com

**For speaking opportunities:**

**Call:** +44 (0) 207 779 8577

**Email:** lucy.huckle@euromoneyplc.com

**For sponsorship opportunities**

**Call:** +44 (0) 207 779 8767

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## INTRODUCTION

The FinTech market is maturing rapidly, with innovation transforming the way financial services are operating. Alongside this innovation is a rise in regulation to manage it. To succeed, an understanding of the regulatory requirements is crucial. A year on from pivotal measures such as **GDPR & PSD2**, it is time to assess their impact on the financial industry and **see how firms are navigating this increasingly complex regulatory landscape.**

This forum will bring together the leading minds from the financial, startup and legal communities to discuss these all-important regulatory questions. Key discussion points include: the progress of **Open Banking; collaboration** between financial institutions and startups; **protecting intellectual property** in a digitalising world; emerging **RegTech** solutions; and **the value of blockchain and AI** for the financial services.

This is a chance to discover the ways you can **harness the power of new technology to cut down the cost of compliance, reduce risk, and stay ahead of the curve.**

Reserve your place today.

## NEW FEATURES AND FORMATS

This year the forum will introduce...

- > Breakout clinics designed for startups, investors and incumbents, for in-depth learning, discussion and networking.
- > Slido, which will be used throughout the day to increase audience participation and ensure our panelists answer the questions that are important to you.
- > Case studies on successful financial institution and startup partnerships
- > Spotlight presentations featuring alternative FinTech hubs in Europe
- > A breakfast briefing on diversity in FinTech

## WHO YOU WILL MEET

- > General counsel
- > In-house counsel
- > Chief compliance officers
- > Compliance officers
- > CEOs, founders & directors
- > Heads of FinTech & RegTech
- > Heads of Innovation
- > Partners

From...

- > Banks and other financial institutions
- > FinTech startups
- > Payments services
- > FinTech accelerators/incubators
- > Venture capitalist firms
- > Institutional and private investors
- > Regulatory bodies
- > Law firms

## TESTIMONIALS

“Useful insight into practical compliance steps”

“Very insightful and engaging”

“Great variety of speakers and topics”

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### PROGRAMME

#### 7.55 Registration for the breakfast briefing

#### 8.00 - 9.00 Breakfast briefing: diversity in FinTech

This invite-only breakfast briefing will explore the topic of diversity in FinTech. In an intimate discussion with 30-40 delegates, explore the different strategies for improving diversity and inclusion in the industry.

**Wincie Wong**, head of innovation for supply chain services, **RBS**  
**Elizabeth Lumley**, director of content & FinTech ecosystems, **VC Innovations**  
**Diana Carrasco**, group head of risk for digital channels, **Lloyds Banking Group**

#### 8.30 Registration

#### 9.00 Opening comments

#### 9.05 Assessing the impact of recent regulation in Europe

- PSD2 & GDPR: who have the winners and losers been? How are leading firms ensuring compliance?
- Open Banking: has it fulfilled its promise?
- Managing liability, financial crime and the threat of 'tech giants' in a post-Open Banking world
- Preparing for RTS and SCA (Sept 2019)
- Navigating divergence in regulation across Europe
- What will the next wave focus on?

**Sarah Pearce**, partner, **Paul Hastings** (moderator)  
**Robert Kilian**, general counsel, **N26**  
**Tom Hambrett**, head of legal, **Revolut**  
**Jane Moon**, head of legal, business, **Transferwise**  
**Nilixa Devlukia**, head of regulatory, **Open Banking**  
**Nina Moffatt**, associate, **Paul Hastings**

*9.55-10.10 Discussions on tables*

#### 10.10 Creating a win-win partnership – factors for success

- The importance of cooperation between startups and incumbents
- Overcoming cultural and structural differences to find a middle ground
- Key legal considerations

**Ben Kingsley**, partner, **Slaughter and May** (moderator)  
**Dragana Radojevic**, head of M&A, **BNP Paribas**  
**Euan Towers**, legal counsel – commercial banking, **RBS**  
**Stephane Malrait**, MD global head of market structure & innovation for financial markets, **ING**

#### 11.00 Coffee and networking

#### 11.25 Managing IP protection on a shoestring

- Building an effective trade mark brand
- Assessing the most cost-efficient process
- Protecting IP when working with third parties

**Calum Smyth**, global head of intellectual property, **Barclays** (moderator)  
**Gemma Steel**, general counsel & head of compliance, **dozens**  
**Rob Stuart**, general counsel, **Risk First**

#### 12.10 Making use of blockchain in financial services

- Moving beyond experimentation – how can blockchain technology add value to financial services?
- Interface between blockchain and Sysc 8
- Defining smart contracts and identifying potential use cases
- Analysing the legal challenges

**Jelena Madir**, chief counsel, **EBRD**  
**Andrew Speers**, director, product & innovation, **RBS**  
**Michael Lehotzki**, associate general counsel, **HSBC**  
**Lisa Biesenbach**, expertise lead on DLT, **ING**

*12.55-1.10 Discussions on tables*

#### 1.10 Lunch and networking

#### 2.10 Fireside chat: digital identity solutions

- This session will explore digital identity solutions beyond fingerprint authentication and facial recognition, and how these solutions can make customer authentication more efficient and improve financial inclusion

#### 2.30 Breakout clinics

During these breakouts, delegates will have the opportunity to choose from 3 different sessions: one designed for early stage startups; one for financial institutions looking to invest in FinTech; and one for investors seeking an effective exit strategy.

##### 1. Setting up for success

- How to attract investment
- Understanding the available financing options: crowdfunding, angel investment, venture capital, joint ventures
- Structuring an effective business model

**Alberto Corvo**, founding partner, **Motive Partners**

##### 2. Investing in and acquiring Fintechs

- Traditionally slow-movers, how can banks keep up with the pace of the Fintech market?
- Changing the culture of investment to embrace risk

**Dragana Radojevic**, head of M&A, **BNP Paribas**  
**Helene Panzarino**, managing director, **Rainmaking**

##### 3. Exit strategies for investors

- Formulating an exit strategy early
- How to decide when it's time to exit
- Assessing the different options: M&A, IPO or start-up acquisition

**Neil Cochrane**, principal, investments, **Motive Partners**

#### 3.20 Coffee and networking

#### 3.45 Unlocking the potential of AI for your business

- Practical applications of AI for financial services – improving efficiency and profitability
- Cybersecurity and data protection: is AI a solution or a risk?
- Are current regulatory measures hindering the progress of AI?
- Associated ethical and legal issues

**Julia Smithers Excell**, partner, **White & Case** (moderator)  
**Abhijit Akerkar**, head of applied technologies, **Lloyds Banking Group**  
**Janet Adams**, head of risk & controls, **TSB**  
**Peter Smith**, director, **Seneca Investment Managers**

#### 4.30 Regtech – the future of compliance?

- How technology can help you cut down the cost of compliance
- Challenging traditional strategies – what are the new solutions on offer?
- Supporting the growth of RegTech
- Assessing its future outlook

**Richard Maton**, executive board member, **The International RegTech Association** (moderator)  
**Christopher Singh**, head of compliance, **Revolut**  
**Anupama Putrevu**, head of compliance, **Curve**  
**Ignacio González-Páramo**, VP, head of global compliance and regulatory affairs, **Payvision**  
**Malavika Solanki**, management team, **The Derivatives Service Bureau**

#### 5.15 Closing comments

I would like to register for IFLR's

# FinTech Europe 2019

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## 1 | Register (Please tick one box):

Booking fee	In-house executives, non-private practice - investors, accelerators	Regtechs and fintech service providers	Private practice, law firms and advisors
Early bird rate (before March 29)	<input type="checkbox"/> FREE	<input type="checkbox"/> £395 + VAT	<input type="checkbox"/> £695 + VAT
Standard rate (after March 29)	<input type="checkbox"/> FREE	<input type="checkbox"/> £395 + VAT	<input type="checkbox"/> £995 + VAT

Total Remittance

(\*super early bird rate, limited availability)

## 2 | Your details for registration (Please print):

Name: \_\_\_\_\_

Job title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Postcode: \_\_\_\_\_

Country: \_\_\_\_\_

Tel: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Please photocopy this form for additional delegates.

I cannot attend but please add me to your mailing list for future events.

## 3 | Method of payment

Please tick the appropriate box to choose your payment method and sign below:

Bank transfer (details will be provided by invoice)

Credit card payment

Please email this form to: [registrations@iflr.com](mailto:registrations@iflr.com)

**REGISTRATION FEE:** The registration fee includes participation in the forum, documentation material, breakfast, coffee breaks and lunch. All delegates are responsible for their own accommodation and travel.

**PAYMENT:** All registration fees (where applicable) must be received in full prior to the event date.

To make a payment by credit card, please register and pay online at:

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Please note that in completing this booking form you undertake to adhere to the cancellation and payment terms listed opposite.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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## To Register

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### ADMINISTRATIVE INFORMATION:

#### CANCELLATION POLICY:

By registering for this event, you are agreeing to the terms and conditions whereby you are liable for the full conference fee. All cancellations must be received in writing no later than 6 weeks before the first day of the event (April 11, 2019) for a full refund less a 10% administration charge. We cannot accept verbal cancellations.

Cancellations received after April 11, 2019 are liable for the full conference fee. However, substitutions can be sent to attend in your place at no extra charge. If owing to a force majeure, International Financial Law Review is obliged to postpone or cancel the event, IFLR will not be liable for any travel or accommodation expenses incurred by delegates or their organisations.

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