Benefits of attending:

• Learn top valuation and negotiation tips to succeed in outbound M&A
• How to structure joint ventures in China and elsewhere in Asia
• Which dispute resolution terms to draft in as a preventative measure
• How to take Chinese companies listed in the US private
• Discover how foreign bribery legislation will affect your deals
• How to manage protectionism in Australia, China, India and elsewhere

To register or for more information:

Visit: www.iflr.com/asiama2011  Email: registrations@iflr.com  Call: +852 2842 6995
Asia M&A Forum 2011
March 2 & 3 2011 • Island Shangri-La, Hong Kong

M&A in Asia has changed dramatically since the recovery from the financial crisis began. China is now a big factor in global deals and Chinese companies are increasingly looking for finance for outbound acquisitions. In addition, there has been a vast increase in the amount of joint ventures in the region and natural resources deals have boomed.

IFLR brings together leading counsel from corporates and banks with their top private practice peers to demonstrate the best methods and techniques to close deals in this environment. Speakers will reveal their best tips for negotiating with other parties, navigating antitrust regimes and dealing with protectionist governments.

Learn how finance terms are impacting deals, which clauses you should consider for your transactions and how other in-house counsel manage their M&A activity. If you want to succeed in this ever-changing market, then make this your must-attend conference of the year.

WEDNESDAY MARCH 2 2011

08.30 Registration and coffee
08.50 Chairman’s opening remarks
Wilson Chu, conference chair, IPBA / IFLR Asia M&A Forum, K&L Gates
Tom Young, managing editor, IFLR

09.20 The China factor in global M&A
• How is the country impacting worldwide trends?
• What is the state of the market in Asia and beyond?
• Forecasts on the ability of Chinese companies to obtain financing, and under what conditions
• Strategies for dealing with antitrust filings
Teresa Ko, China managing partner, Freshfields Bruckhaus Deringer (chair)
Alfred Pang, vice chairman, Standard Bank
Brian Gu, managing director, JP Morgan
Carlos Lobo, partner, Veirano Advogados
Norman Zhong, counsel, Fanga Partners

10.20 Coffee

10.40 Public target M&A developments
• Highlights 2010
• The need for certainty? Invoking conditions (Zhongyu Gas decision)
• Interesting trends
Jeckle Chiu, partner, Mayer Brown JSM (chair)
Gail Humphries, senior director, corporate finance, Securities and Futures Commission (SFC)
Simon Yim, co-head of AxJ IBD transaction legal, Nomura
James Bidlake, executive director, Morgan Stanley

11.40 Completing in India
• New public M&A regime
• High-profile M&A litigation
• Outbound: Global aspirations in reach
Cyril Shroff, managing partner, Amarchand Mangaldas (chair)
David Pousheshag, director, head of capital markets legal Asia Pacific, Barclays Capital
Martin Rogers, partner, head of litigation and dispute resolution, Asia, Clifford Chance
Reeba Chacko, partner, Amarchand Mangaldas

12.40 Lunch

13.30 Negotiation trends and practices
• A comparison of US and Asian techniques
• How to allocate risk among parties effectively
• Updates on earn-outs, Macs, reverse termination fees and other negotiation issues
Michael DeSombre, partner, Sullivan & Cromwell (chair)
Bill Wang, company secretary, senior corporate governance counsel, Standard Chartered
Steve Sun, managing director in principal investing, Goldman Sachs
Dylan Lee, deputy director, Huawei Technologies
Patricia Lin, partner, Lee and Li

14.20 Update on regulation affecting M&A in China
• How do you exit from China?
• Macro policies that impact details
• National security review of foreign deals
• Working through difficult terms
Ben Qi, partner, Jin Mao Partners (chair)
Weiengh Chen, partner, Wilson Sonsini Goodrich & Rosati
Remington Xu, executive director, investment banking, JP Morgan Asia Pacific

15.20 Coffee

15.40 Financing M&A
• The state of the M&A finance market in Asia
• Negotiating state-of-the-art finance terms
• Which leveraged finance terms are becoming relevant again?
• What are banks offering and what are the alternative sources?
Sheldon Wong, managing director and head of Asia-Pacific financial sponsor solutions group, UniCredit Bank
Jonathan McCullagh, vice president, HSBC
Stephen Seelbach, executive director, investment banking, Morgan Stanley

16.40 Trends in natural resources and energy M&A
• What assets are buyers looking for?
• Challenges for Natural Resources / Energy M&A
• Outlook for 2011
Hillary Lau, senior associate, Herbert Smith (chair)
Yong-Jae Chang, partner, Lee & Ko
Brian Anderson, managing director, Anderson Energy; former chairman, Shell Companies, north-east Asia
Sean Purdie, senior vice president, Marubeni Asian Power

17.30 Chairman’s closing remarks
17.35 Cocktail reception
To register or for more information:
Visit: www.iflr.com/asiama2011  Call: +852 2842 6995
Email: registrations@iflr.com

The hotel: Island Shangri-La, Hong Kong

Address: Island Shangri-La
Pacific Place, Supreme Court Road, Central, Hong Kong
Tel: +852 2877 3838  Fax: +852 2521 8742

Island Shangri-La is centrally located in the heart of Hong Kong. Towering 56 floors above Victoria Harbour, it has direct access to Pacific Place – the island’s most prestigious shopping and entertainment complex. The rooms and suites of this luxurious hotel are among the largest in Hong Kong and each offers breathtaking views of the city and famous harbour. The hotel site features include a luxurious health club and swimming pool, bars and award-winning restaurants. For more information go to: http://www.shangri-la.com

08.30 Registration and coffee
09.00 Chairman’s opening remarks
Lucy McNulty, Asia editor, IFLR
09.10 Joint venture considerations
• How to protect your company or client from future disputes
• Where the best dispute resolutions centres are for your deal
• Deadlock resolution mechanisms
• Intellectual property concerns in JVs
• Which issues need clarifying with regard to Chinese SOEs?
Jeanette Chan, partner, Paul Weiss (chair)
Peter O. Broussard, director, business strategy and development, Celanese Corporation
Sarah Chan, executive director and general counsel, China Vanguard Group Limited
10.10 Taiwan M&A: structuring, regulation and strategies
• The impact of ECFA on Taiwan M&A opportunities
• Taking privates in Taiwan
• Regulatory issues
Sherry Lin, senior partner, Lee and Li (chair)
Melanie YC Nan, general counsel, China Development Financial Holding Corporation
Daniel Lee, counselor, Leaven Attorneys at Law
Winston Hsia, senior vice president, Chinatrust Commercial Bank
11.00 Coffee
11.30 Taking private – what to consider
• How to buy a Chinese company listed in the US
• Where to be wary of US litigation in take privates
• Take privates in Asia
Paul Strecker, partner, Shearman & Sterling (chair)
Michael Weiss, head of China M&A, Morgan Stanley
Jie Lian, partner, Primavera Capital
Aiko Mikumo, managing partner for Asia, Well Gotshal & Manges
David Lamb, senior partner, Conyers Dill & Pearman
12.30 Looking outbound for opportunities
• Where to and how to invest abroad
• Using PR to successfully buy in Europe and the US
• How to negotiate regulatory hurdles
Anthony Root, partner, Milbank Tweed Hadley & McCloy (chair)
Philip Partnow, head of M&A, China, UBS
William Hay, general counsel, Baring Private Equity Asia Limited
Eric Solberg, CEO and co-founder, EKS Capital
Joseph Chang, executive director, M&A, Bank of China International
13.00 Lunch
14.15 Impact of foreign corruption regimes
• The impact of the FCPA, whistle blowing rules and the UK Bribery Act
• Best practices in managing corrupt practices risk in M&A deals
• How your due diligence must change to protect purchasers
Richard Chalk, partner, Freshfields Bruckhaus Deringer (chair)
Andrew Bellers, general counsel, Asia-Pacific, Aon
Ella Betsy Wong, general counsel, Asia, News Corporation
Robert Vermyleen, executive director, legal & compliance, Morgan Stanley
15.15 M&A in Korea: Growing power of investment funds
• Active participation of investment funds
• Points of consideration for funds in Korea
• Managing investee companies
Je-Won Lee, partner, Lee & Ko (chair)
16.15 Coffee
16.35 In-house roundtable
• How in-house counsel, private practitioners and commercial teams should work together
• What banks and corporates want from their legal teams
• Get the best out of your internal and external lawyers
Martin Robertson, partner, Mayer Brown JSM (chair)
Peter Siembab, head of IBD legal (Asia ex-Japan), Nomura
Gill Meller, deputy legal director, MTR Corporation
Jasmine Karimi, senior corporate counsel, Braidform (Spotless Group)
Brian W. Tang, director and counsel, Credit Suisse
17.35 Chairman’s closing remarks
17.40 Close of conference
I would like to register for IFLR’s

**Asia M&A Forum 2011**

*March 2 & 3 2011 • Island Shangri-La, Hong Kong*

### 1 | Register (Please tick one box):

<table>
<thead>
<tr>
<th>Booking fee</th>
<th>Private practice</th>
<th>In-house counsel</th>
<th>IPBA members</th>
</tr>
</thead>
<tbody>
<tr>
<td>Standard rate</td>
<td>$1295</td>
<td>$595</td>
<td>$1095</td>
</tr>
<tr>
<td>Early Bird</td>
<td>$1195</td>
<td>$495</td>
<td>$995</td>
</tr>
</tbody>
</table>

*(before January 14 2011)*

### 2 | Your details for registration (Please print):

Name:

Job title:

Company:

Address:

Postcode:

Country:

Tel:

Fax:

Email:

Please photocopy this form for additional delegates.

☐ I cannot attend but please add me to your mailing list for future events.

### 3 | Method of payment

Payment must be received before the conference date to guarantee your place. Please tick box to select payment method and sign agreement in box

- Bank transfer quoting reference number
  - £ Account – 01043191; Sort code – 30-00-02
  - IBAN no – GB 97 LOYD 300002 01043191
  - Lloyds Bank TSB Plc, City Office, PO Box 72, Bailey Drive, Gillingham Business Park, Gillingham, Kent, ME8 0LS, UK
  - $ Account – 11512129; Sort code – 30-12-18
  - IBAN no – GB 29 LOYD 301218 11512129
  - € Account – 59008833; Sort code – 30-12-18
  - IBAN no – GB 25 LOYD 301218 59008833
  - SWIFT address: LOYD GB2 LCTY

- Please find cheque enclosed
  (please make payable to Euromoney Institutional Investor PLC)

To make a payment by credit card, please register and pay online at: www.iflr.com/asiama2011 or call +852 2842 6995

Please note that in completing this booking form you undertake to adhere to the cancellation and payment terms listed below.

Signature:  

Date:  

Position:

---

**CANCELLATION POLICY:** If you cannot attend you must cancel your registration in writing by 3 February 2011 to receive a refund less a 10% administration charge. Cancellations received after 3 February 2011 are liable for the full conference fee. You may send a substitute to attend in your place at no extra charge, however we must know by 1 March 2011 via email. We cannot accept verbal cancellations. If you make your booking via the telephone, you are automatically adhering to our terms and conditions.

**REGISTRATION FEE:** The registration fee includes participation in the conference, lunches and documentation material, which will be distributed at the beginning of the event. All bookings are binding on receipt of the booking form.

The information you provide on this form will be used by Euromoney Institutional Investor PLC and its group companies (“we” or “us”) to process your order and deliver the relevant products/services. We may also monitor your use of the website(s) relating to your order, including information you post and actions you take, to improve our services and track compliance with our terms of use. Except to the extent you indicate your objection below, we may also use your data (including data obtained from monitoring) (a) to keep you informed of our products and services; (b) occasionally to allow companies outside our group to contact you with details of their products/services; or (c) for our journalists to contact you for research purposes. As an international group, we may transfer your data on a global basis for the purposes indicated above, including to countries which may not provide the same level of protection to personal data as within the European Union. By submitting this order, you will be indicating your consent to the use of your data as identified above. Further detail on our use of your personal data is set out in our privacy policy, which is available at www.euromoneyplc.com or can be provided to you separately upon request. If you object to contact by telephone ☐ fax ☐ or email ☐ or post ☐ please tick the relevant box. If you do not want us to share your information with our journalists ☐ or other companies ☐ please tick the relevant box ☐.